Associated British Foods plc

Review of interim results for 24 weeks ended 28 February 2009



21 April 2009

Business Highlights



- Reassuring set of results
 - strong growth from Sugar
 - excellent Primark trading continues
- Grocery first half affected by high priced contracts in US corn oil
- Good progress with capital investment programme
- Outlook for the full year unchanged

Financial Highlights



- Group revenue up 18% to £4,374m
- Adjusted operating profit level at £297m*
- Adjusted profit before tax down 2% to £275m **
- Adjusted earnings per share level at 25.2p **
- Interim dividend per share up 2% to 6.9p
- Net capital investment of £272m
- Net debt of £1,143m
- Operating profit down 7% to £260m, profit before tax down 33% to £178m and basic earnings per share down 31% to 17.6p reflecting a charge for the sale and closure of two US businesses

* & ** - see notes at end

Income Statement

£m	2009	2008	Change
Revenue	4,374	3,706	+18%
Operating costs	(4,116)	(3,450)	
Share of joint ventures and associates	2	7	
Profits less losses on sale of property, plant & equipment	-	1	
Exceptional item	-	17	
Operating profit	260	281	
Adjusted operating profit	297	296	level
Profits less losses on sale of property, plant & equipment	-	1	
Amortisation of non-operating intangibles	(37)	(33)	
Exceptional item	-	17	

£m	2009	2008	Change
Operating profit	260	281	-7%
Loss on sale/closure of businesses	(60)	-	
Net interest expense	(30)	(24)	
Other financial income	8	10	
Profit before tax	178	267	-33%
Тах	(36)	(59)	
Profit after tax	142	208	
Adjusted profit before tax*	275	282	-2%

* before amortisation of non-operating intangibles, profits less losses on the sale of PP&E and businesses and exceptional items

	2009		2008	
	£m		£m	
Underlying charge	69	25.0%	72	25.5%
Credit on intangible amortisation	(12)		(10)	
Credit for net loss on sale of businesses and PP&E	(21)		-	
Credit on exceptional items	-		(3)	
Reported charge	36	20.2%	59	22.1%



	2009	2008	Change
Adjusted earnings per share *	25.2p	25.2p	-
Earnings per share	17.6p	25.6p	-31%
Dividend per share	6.9p	6.75p	+2%

* Before amortisation of non-operating intangibles, profits less losses on the sale of PP&E and businesses and exceptional items

Balance Sheet



£m	2009	2008
Intangible assets (including goodwill)	1,938	1,629
PP&E and other non-current assets	3,516	3,059
Net assets classified as held for sale	-	49
Working capital	1,245	984
Biological assets - current	90	55
Current tax	(79)	(107)
Net debt	(1,143)	(848)
Other financial assets / (liabilities)	(11)	23
Deferred tax	(230)	(371)
Provisions	(193)	(68)
Net pension (liability) / asset	(304)	304
	4,829	4,709
Equity shareholders' funds	4,524	4,475
Minority interests	305	234
	4,829	4,709



- decline in pension assets deficit at 2009 half year
- group financial strength and resources to manage deficit
- last actuarial valuation April 2008
 - additional contributions of £30m p.a. for five years
 - first payment in March 2009



- net debt of £1,143m in line with expectation
 - better operating cash flow
 - translation impact £108m
- private placement since half year
 - over \$600m raised
 - average maturity 6.7 years
 - additional capacity above existing committed bank facilities
- strong financing in place
 - maturities range from 2011 to 2021

Cash Flow

£m	2009	2008
Adjusted operating profit (before joint ventures and associates)	295	289
Depreciation and amortisation of operating intangibles	134	114
Working capital	(216)	(345)
Provisions	(12)	8
Capital expenditure - Primark	(70)	(65)
- Food	(209)	(140)
Tax	(49)	(29)
Net interest and other income	(32)	(26)
Pension cost less contributions	-	(17)
Other	13	18
Free cash flow	(146)	(193)
Dividends paid (including minorities)	(117)	(111)
Sugar quota purchase	-	(48)
Acquisitions less disposals	(14)	(125)
	(277)	(477)

By business	Reve	nue	Pro	ofit	Marg	gin	ROC (annual	
	2009	2008	2009	2008	2009	2008	2009	2008
	£m	£m	£m	£m	%	%	%	%
Grocery	1,551	1,274	62	88	4.0	6.9	12.4	19.3
Sugar	690	567	70	58	10.1	10.2	10.7	12.5
Agriculture	460	372	18	19	3.9	5.1	25.1	27.6
Ingredients	483	389	40	33	8.3	8.5	16.1	18.8
Retail	1,065	899	122	111	11.5	12.3	18.7	19.8
Central costs			(15)	(15)	-			
Continuing businesses	4,249	3,501	297	294	7.0	8.4	14.1	17.0
Businesses disposed	125	205		2	N/A	N/A		
	4,374	3,706	297	296	6.8	8.0		

Segmental Analysis

By	geo	ogra	phy
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	Rev	enue	Pre	ofit	Mai	rgin
	2009	2008	2009	2008	2009	2008
	£m	£m	£m	£m	%	%
United Kingdom	1,957	1,713	175	152	8.9	8.9
Europe, Middle East & Africa	885	699	83	58	9.4	8.3
The Americas	543	417	26	44	4.8	10.6
Asia Pacific	864	672	13	40	1.5	6.0
Continuing businesses	4,249	3,501	297	294	7.0	8.4
Businesses disposed	125	205		2	N/A	N/A
	4,374	3,706	297	296	6.8	8.0



Sugar		2009	2008	Change
	Revenue £m	690	567	+22%
	Operating Profit £m	70	58	+21%

EU Sugar

- excellent UK campaign
 - crop 1.19 million tonnes
 - good extraction and lower net energy cost
- smaller crop, good factory performance in Poland
- firmer pricing
- full compensation for quota renunciation now expected June 2009
- regime changes finally complete October 2009 market stability
- Azucarera Ebro acquisition completes 30 April





Sugar		2009	2008	Change	
	Revenue £m	690	567	+22%	
	Operating Profit £m	70	58	+21%	

Illovo

- further growth in profit
- total crop in line with last year
 - successful season in Malawi
 - weather affected South Africa, Tanzania
- modest recovery in world sugar prices
- Zambia capacity increase now complete
- further capacity increases underway





Sugar		2009	2008	Change
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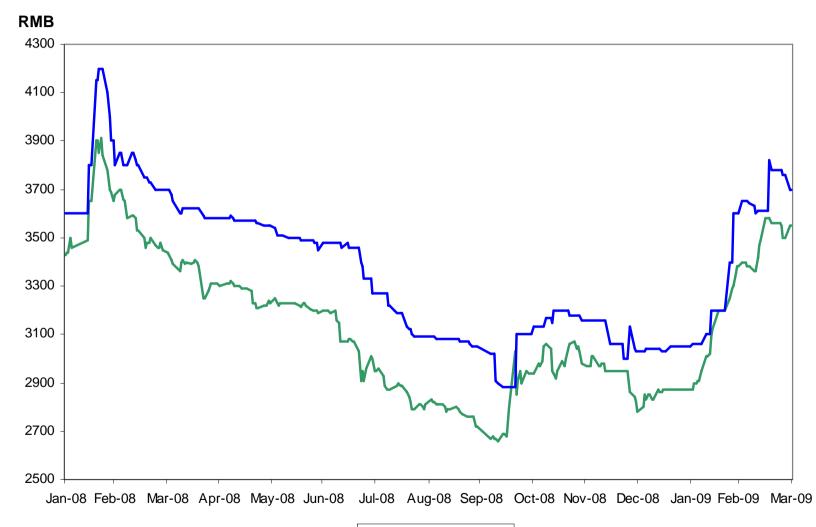
China

- sugar price depressed
 - high sugar stocks brought forward
 - recent improvement



China sugar market prices





South — North



Sugar		2009	2008	Change
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	Operating Profit £m	70	58	+21%

China

- sugar price depressed
 - high sugar stocks brought forward
 - recent improvement

North

- Yi'an capacity expansion in Heilongjiang commissioned
- disappointing yields and crop
- continued development of technology in agriculture

South

- crop lower than last year
- trials commenced at new mill at Jinchengjiang



Yi'an







Agriculture		2009	2008	Change
	Revenue £m	460	372	+24%
	Operating Profit £m	18	19	-5%

AB Agri

- in line with last year's exceptional performance
 - growth of feed enzymes sales
 - success of speciality feeds
 - strong trading at Frontier
 - good progress in China





Grocery		2009	2008	Change
	Revenue £m	1,551	1,274	+22%
	Operating Profit £m	62	88	-30%

ACH

- consumer oils
 - long positions taken
 - steep decline in commodity prices
 - high consumer prices affect Mazola, Capullo volumes
 - long positions now expired
 - consumer prices now returned to normal
- foodservice impacted by consumer downtrading
- creation of Stratas joint venture with ADM
 - combines ACH marketing skills, ADM processing capabilities
 - closure of ACH commodity oil processing plants by end 2009





Grocery		2009	2008	Change
	Revenue £m	1,551	1,274	+22%
	Operating Profit £m	62	88	-30%

Twinings Ovaltine

- strong growth in Ovaltine in developing markets
- rate of growth in teas slowed
 - speciality affected
 - Everyday performing well

Allied Bakeries

- profit improvement in difficult market
- year-on-year growth in branded volume and share
- Kingsmill marketing support and product development
- excellent operational performance



Waltine







Grocery		2009	2008	Change	JORDAN
	Revenue £m	1,551	1,274	+22%	O WHIT
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AB World Foods

- Blue Dragon and Patak's sales growth
- combined supply chain performing well







Westmill

• sales affected by decline in ethnic restaurant trade



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Jordans Ryvita

- integration on target
- muesli under pressure
- crispbread performed well

Silver Spoon

- retail sugar highly competitive
- growth in home baking

Australia

- bread impacted by consumer switch to own-label
- meat business integration on plan
 - factory in Western Australia closed













Ingredients	_	2009	2008	Change	
	Revenue £m	483	389	+24%	
	Operating Profit £m	40	33	+21%	A letter

Substantial currency translation benefit in both businesses

AB Mauri

- higher input costs recovered
- yeast performed well in Europe, North and South America
- integration of GBI assets complete
- bakery ingredients growth
- expansion of Chinese yeast and yeast extract plant on track

ABF Ingredients

- growth in enzymes and US speciality chemicals
- enzyme capacity expansion almost complete
- Norfolk, Nebraska milk protein factory closed







		2009	2008	Change
Reve	nue £m	1,065	899	+18%
Opera	ating Profit £m	122	111	+10%

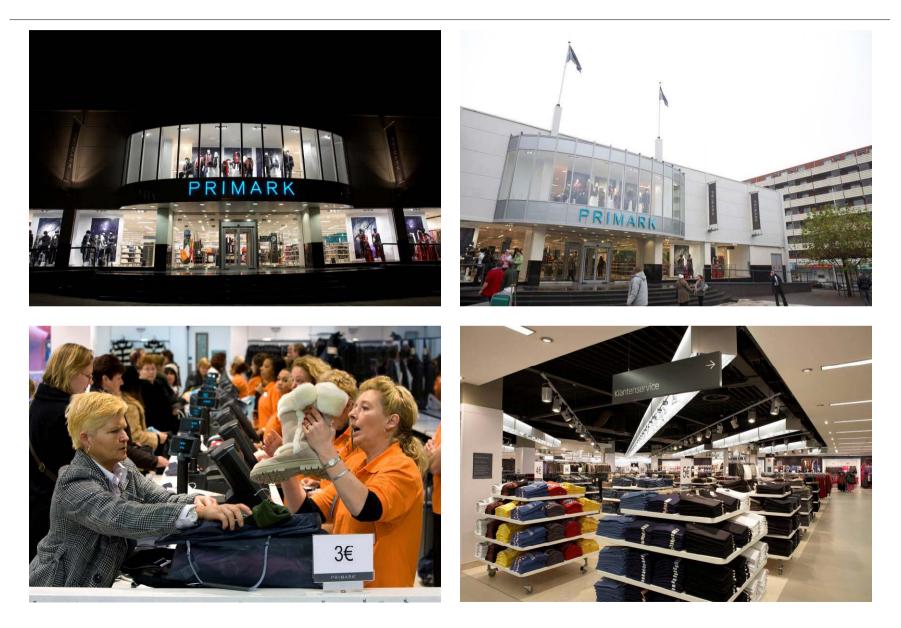
Primark

- like-for-like sales up 5%
- excellent Christmas and Spring trading
- new store openings
 - six stores in first half
 - trading of first store in Netherlands encouraging
 - further seven stores in second half
 - first stores in Germany, Portugal
 - creation of 2,300 new jobs



Rotterdam







	U	K	•	blic of and	Spain/Ne	therlands	То	tal
	sq ft '000	stores	sq ft '000	stores	sq ft '000	stores	sq ft '000	stores
February 2008	3,970	131	930	38	100	4	5,000	173
February 2009	4,240	136	970	38	390	13	5,600	187
	+7%		+4%		+290%		+12%	



	2009	2008	Change
Revenue £m	1,065	899	+18%
Operating Prof	it £m 122	111	+10%

Primark margin

- first half
 - gross margins held
 - UK VAT decrease passed on to consumer in full
 - operating net margin lower with overhead from new UK distribution centre
- second half
 - strength of US dollar
 - part mitigation by volume growth, lower supplier prices, freight



Status of major capital projects



	Project	Expected completion*
Sugar	Zambia capacity	now
Sugar	China North, Yi'an capacity	now
Sugar	China South, Jinchengjiang new mill	now
Ingredients	Enzyme capacity	now
Retail	Primark stores including Bristol	August 2009
Ingredients	China yeast, yeast extracts	end 2009 / early 2010
Retail	Edinburgh store	end 2009
Grocery	Sugar packaging plant	end 2009
Sugar	Vivergo biofuels	end 2010
Grocery	Don KRC	end 2010

* calendar year

Summary

- Reassuring set of results
 - strong growth from Sugar
 - excellent Primark trading continues
- Grocery first half affected by high priced contracts in US corn oil
- Good progress with capital investment programme
- Outlook for the full year unchanged

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This presentation pack is directed only at investment professionals falling within article 19 of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2001 and to other persons to whom the presentation pack may lawfully be promoted.

Notes

- * before amortisation of non-operating intangibles, profits less losses on the sale of PP&E and exceptional items
- ** before amortisation of non-operating intangibles, profits less losses on the sale of PP&E, profits less losses on the sale and closure of businesses and exceptional items

All figures stated after amortisation of intangibles, profits or losses on the sale of PP&E, profits less losses on the sale and closure of businesses and exceptional items are shown on the face of the consolidated income statement.

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